

RESUME

Michael H. Schipp Career Accomplishments

MPI. Inc.

- Created new procedure for field service agreements and sold them globally.
- Established and created full department procedures for use of the field service module in the newly installed “EPICOR” ERP system.
- Transitioned company quality program from ISO9001:2008 to the new current standards of ISO9001:2015

Cessna Aircraft Company

- Numerous letters of recommendation for the following categories have been obtained; making a Customer into a Raving Fan of the NY Citation Service Center, recognition of performance, recognition for exceeding expectations, recognition of achievements, etc.
- Numerous Awards; Extraordinary Performance, Above and Beyond award, winning with Team work award, FAA Diamond award, etc.
- Completed training and presently certified as a Textron Six Sigma Green Belt in DMAIC
- Completed Textron LEAN training for production and service (A3 Methodology)
- Graduate of the Dale Carnegie course
- Was requested by the Dale Carnegie School to become a graduate assistant and assisted in three additional course)
- Completed numerous Textron university skill courses for business avenues (HR, People skill, Succession planning, Project management, Building teams, working with cross functional teams, dealing with conflict. Equal opportunity hiring rights, dealing with difficult employees, etc)
- Graduate of the Dale Carnegie Leadership Training for Managers course

- Graduate of developing leadership excellence-Holder of Leader of the Class award (showing that in a class of 28 cross functional Textron company managers I was voted as the student with the best leadership talents)
- Attended numerous John Maxwell leadership courses
- Nominated by the employees and won the MVP award for the New York Service Center Year 2004
- Nominated by the employees and won most dedicated employee (890 hours O.T.) and won a Cessna Leather Jacket presented by the technicians in the hanger in 2005
- Created, and worked with a cross functional team to design a new means of customer billing options called “Generic Flat rate”. This new procedure was adapted throughout the service center network and allowed a customer a better means to budget his work package out the door.
- Created the need for a Lean Committee at the service centers to spearhead the service center lean initiative on their road to the Shingo Award. Formatted the team process and it was used across the service
- center network to help the lean
- team to properly conduct a lean initiative with greater employee buy in to the project.
- Created and Formatted the Avionics super-crew team in a means to blend the maintenance and avionics crews into a cohesive workforce

Richmor Aviation, Inc.

1. Completed numerous pre survey inspections in a number of aircraft maintenance, all with successful results.
2. Over saw numerous heavy inspection work scopes being accomplished at a multitude of maintenance service centers
3. I was solely responsible for overseeing a difficult sale of one of Richmor Aviations, Inc Management customers Gulfstream GV Aircraft through the Gulfstream facility in Long Beach, CA Service Center. The sale of the Aircraft went extremely successful and through the contacts made I was able to acquire a new customer for my company.
4. This same customer contracted me though Richmor Aviation to evaluate a challenger 601 that was being considered for lease options. Traveled to Wichita, Kansas, Performed Evaluation and successfully delivered

5. Aircraft to lease customer.
6. Upon completion of these last two aircraft sales the recent customers company I was consulting for contacted my employer with an invitation to meet with their representatives in Minneapolis to discuss a fleet of over 100 lease aircraft and what our talents could bring to their business

Military Career

- Honorable Discharge
- Immediate advanced promotion to grade 3
- Numerous Citations and Award
- Helicopter Repair Certificate
- Expert Rifleman Badge
- Sharp shooter Grenade badge
- Earned Helicopter Crew member wings
- One of only a few enlisted men who received an Officers Safety Award
- Served in Gallant Eagle '80 combined forces exercise
- Served in Tasval '79 combined forces exercise
- Completed extreme cold weather training exercise
- Was picked numerous times to supply difficult mission support during my time in service (Ex: Special forces high altitude support)

NOTE: Copies and references available upon request